

Your Co-Broker+[®] Partnership Process

Interested in co-brokering, but unsure of the process?

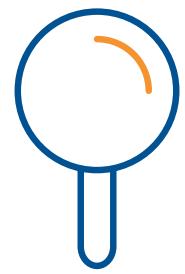
TSIB's Co-Broker+ program helps broker partners expand the value they bring to their clients with construction projects.

From the first conversation through ongoing wrap administration, TSIB provides broker partners with the expertise, tools, and support needed to help deliver the right solution and lasting value. Check out these simple steps.

1

EXPLORE OPPORTUNITIES

Identify a potential opportunity to partner and learn how the TSIB Co-Broker+ program can help support your client's construction project.



2

PROJECT DISCOVERY

Review the Co-Broker+ program structure, fee approach, and available support so you have the information needed to evaluate opportunities and identify the best path forward for your client.



3

STRATEGIC PLANNING

When a project is identified, we work together to review the details, address your questions, and provide the tools and talking points needed to help you communicate the value of the Co-Broker+ partnership, including potential cost savings and enhanced risk management.



4

SECURING CLIENT BUY-IN

You have access to TSIB's presentations, marketing materials, and feasibility studies to support client discussions and move the opportunity forward with confidence.



5

PROGRAM IMPLEMENTATION

Once the client approves the program, we work with you as needed to support implementation and finalize the program structure.



6

ONGOING WRAP ADMINISTRATION

After implementation, depending on your client's needs, we provide ongoing wrap administration to help reduce the administrative burden, keep the program running efficiently throughout the life of the project, and provide regular updates.



Interested in learning more about TSIB's Co-Broker+ program?

Reach out to our team to see how we can support your next construction opportunity.

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tsibinc.com

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