



# TSiB

committed to our clients



TSIB is a full service brokerage that specializes in controlled insurance programs, traditional property and casualty placements, project specific, and annual programs for construction and construction related industries. We are one of the leading, privately held, insurance brokers in the U.S.



## COMMITTED TO OUR CLIENTS

TSIB is doing things to serve you the right way in an industry where many insurance brokers put their own interests first. It starts with our greatest asset—our people. We have some of the most experienced and talented people in the industry, who take ownership of their work and demand excellence from themselves, for you.

### Our services go beyond the typical set of insurance offerings:

- Commercial Property & Casualty Brokerage and Policy Services
- Wrap-Up Brokerage and Administration
- Claims Management
- Construction Risk Management
- Contractual Risk Management
- Surety Bonding Brokerage and Subcontractor Default Insurance Management
- Safety and Loss Control



## EXPERTS IN WRAP-UP AND ADMINISTRATION

TSIB's team of insurance professionals are experts in the field of Wrap-Ups. A Controlled Insurance Policy (CIP), or Wrap-Up, is an all-encompassing insurance policy which protects contractors and subcontractors working on a large project. TSIB was founded to resolve the service gaps and coverage issues that plagued the CIP industry. We have a unique buyer's perspective on construction risk assessment and risk mitigation because our managers come from the construction and construction insurance industries. We have marketed and placed billions of dollars of construction CIP's which give us buying power in the marketplace. Our practical experience gives us an in depth understanding and proven abilities in three key areas—Risk Management Experience, Construction Knowledge, and Underwriting Expertise.

### Risk Management Experience

We have extensive know-how on the buyer's side of construction insurance. This involves everything from program development and administration, to purchasing insurance for both Guaranteed Cost and Loss Sensitive programs, to implementation of administration, claims management, and safety oversight.

### Construction Knowledge

Building proper Risk Management and Safety Controls in a CIP requires an in-depth understanding of the construction process. Our team of construction professionals has built major projects across the country. Without that knowledge, it is too easy to overlook key steps in setting up your program and incur costly losses during the project.

### Underwriting Expertise

Our role, as a broker, is to present your risk in the most appropriate and advantageous manner to the insurer(s). Our team is composed of individuals from a construction underwriting background, who know the questions and issues before they are raised.

### A Trusted Partner

For anyone considering a Wrap-Up for their construction project the most important step they can take in mitigating risk, is their decision on whom to partner with. TSIB thinks about things other brokers may not consider. Experience matters.



wrapworks<sup>sm</sup>

Our proprietary platform is the most advanced, flexible, turn-key solution for automating and streamlining wrap-up administration.



## INSURANCE SERVICES

Whether you are a steel fabricator, framer, excavator, or lawyer, TSIB understands your unique needs and can secure the coverage needed to protect your business and employees.

- Workers' Compensation Insurance
- General Liability Insurance
- Excess Liability Insurance
- Pollution Legal Liability (PLL) Insurance
- Contractor's Pollution
- Contractor's Professional & Pollution Liability
- Director's, Officer's & Employment Practices Liability
- Builder's Risk
- Automobile Liability
- Contractor's Property
- Owner's Protective Professional Indemnity
- Construction Safety & Loss Control

## A BROKER WITH YOU IN MIND

We are driven to create successful outcomes for our clients. We treat every project as if it were our only project. We look at the smallest details to ensure nothing is overlooked from the onset of a project until it is complete. We hold ourselves accountable to our clients, and our service philosophy drives us to put their needs before our own. We are with you all the way.



[tsibinc.com](http://tsibinc.com)

Visit our website to learn more about our full line-up  
of insurance services or call 201.267.7500 today.



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Roswell, GA  
Huntsville, AL

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