



TSIB

DIFFERENCE

committed to our clients

Case Study

Iron Erection & Fabrication Contractor

Based in the Tri-State area, this Contractor struggled with their previous Broker.

The Contractor's Challenges



Tracking their Corporate & CIP Policies was difficult



Aggravation and loss of work time were commonplace

- › Broker kept making mistakes on Certificates of Insurance (COI's).
- › Broker would send Contractor COI.
- › GC would send non-compliance email to contractor & hold pay.
- › Contractor started double checking.
- › Broker's work (added 5 hours of extra work per month).
- › Contractor would flip the COI to GC.



They were not aware of what coverages were purchased

TSIB's Solution



TSIB has an online storage portal for all their Corporate & Wrap-Up Insurances



TSIB sends correct COI's within 24 hours

Contractor does not need to double check nor do they lose time from work. Trust is built with TSIB.



TSIB reviews every policy with the Contractor

TSIB's Value Add: Service

Visit tsibinc.com or call 201.267.7500 today.

